

Health. Fitness. Lifestyle. Yoga.

There are 35 million people that practice yoga in the U.S., up more than 50% from just 10 years ago. **CoOptions Health & Wellness** / **Sampling Store** has been connecting brands with yoga students for nearly two decades through its **Yoga Studio Network**™. A grassroots network that began as a strategic marketing partnership in 2001 with leading yoga magazine partner, *Yoga Journal*, the Yoga Studio Network has grown to more than 5,500 independent and yoga chain studios nationwide. If your brand is natural, organic, ecofriendly, vegetarian, and/or vegan, you can reach hundreds of thousands of students and practitioners in this strong practice community with product samples and messaging.



Key Demographics

- Age Breakout: 18-29 (20%); 30-49 (43%); 50+(37%) / Gender: 72% female
- Upscale, average household income of \$93K
- 72% college degree (27% advanced degree)
- 69% hold professional/managerial positions
- Yoga is geographically skewed to West and East coasts, Colorado, and Texas



Locations/Reach

- 5,500+ Yoga Studios (updated in 2024 w/addition of new studio openings and closures from pandemic)
- Up to 300,000 samples per program (national, regional, market specific)
- Optional geo-mapping around key account store locations for shopper conversion



Signage and Recap/Research

- Counter tent cards to encourage members to try your sample and tell brand narrative at studios
- Optional dedicated consumer core and conversion dual research
- Optional counter easel card w/tear pad or acrylic counter sign holder for survey

Investment Pricing does not include shipping*

Sample Quantity Cost / Sample 50,000 – 75,000 pilot 26 - 28¢ / sample 75,001 – 100,000 22 - 26¢ / sample 100,001 – 200,000 18 - 22¢ / sample 200,001 – 300,000 16 - 18¢ / sample

Product Sample Distribution

Product delivered at sign-in or at end of classes by yoga instructor / manager

* Staging & shipping quoted upon request (please provide all specs and actual samples).

Contact

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Immerse your brand in a powerful, highly engaged community.















